



# Government Wide TDY Lodging: A Best-In-Class Solution Keep the Momentum Going

FedRooms reported room nights for CY23 (Jan-June) are 70% above the same period in CY19 - showing an increase in traveler adoption of the program

## Promoting Your Properties

Focus on driving production to FedRooms properties and rates

- Present to govt agencies to increase FedRooms usage
- Host webinars and participate in events to promote FedRooms
- Enhance TMC education via webinars
- We ran a large scale digital ad campaign to reach federal govt travelers. Our campaign generated 26 million ad views and 90,000 page views
- Provide opportunities for hotelier education to increase FedRooms use and awareness

## Contact

RFP  
RFP@fedrooms.com

Rate Loading  
Rateloading@fedrooms.com

Reporting & Remitting  
Reporting@fedrooms.com

The only government-managed lodging program available to all federal and military government travelers

Scan below for a digital copy of this document



### Benefits of FedRooms Participation

- Priority listing on all government booking tools
- No upfront cost to join
- Only required cost is our **1.5% participation fee**
  - » An economical option to increase your government business

### Program Requirements

- Competitive rates at or below per diem
- Complimentary in-room internet
- FEMA certified & ADA compliant
- Cancel policy of 4:00pm or later day of arrival (domestic), 24 hours or less restrictive (international)
- No deposits
- No early departure, resort or other hidden fees

### FedRooms Booking Methods

Booking available through all authorized government booking tools:

- ConcurGov
- E2 Solutions
- DTS (Defense Travel System)
- Contracted Travel Management Companies (TMC)
- FedRooms.com

### Weekly Auditing

- Ensure FedRooms rates are loaded correctly and are competitive with other rates available to government travelers.
- Weekly feeds of properties that pass the audit are sent to all the authorized government booking tools.

### Connect with the FedRooms LinkedIn Group

- Be sure to join our LinkedIn group for up-to-date information for hoteliers on the FedRooms program.
- Scan the QR code to join the LinkedIn group!



**Please Note:** FedRooms operates under a competitive RFP process. Not all properties are solicited and not all bids received are accepted.